

## Game Theory #6

### Reminder

(\*) Special case of dynamic games with complete information:

Sequential Games: Player move sequentially, key knowledges that happened before (e.g., after)

(\*) Solution concept: Backward induction

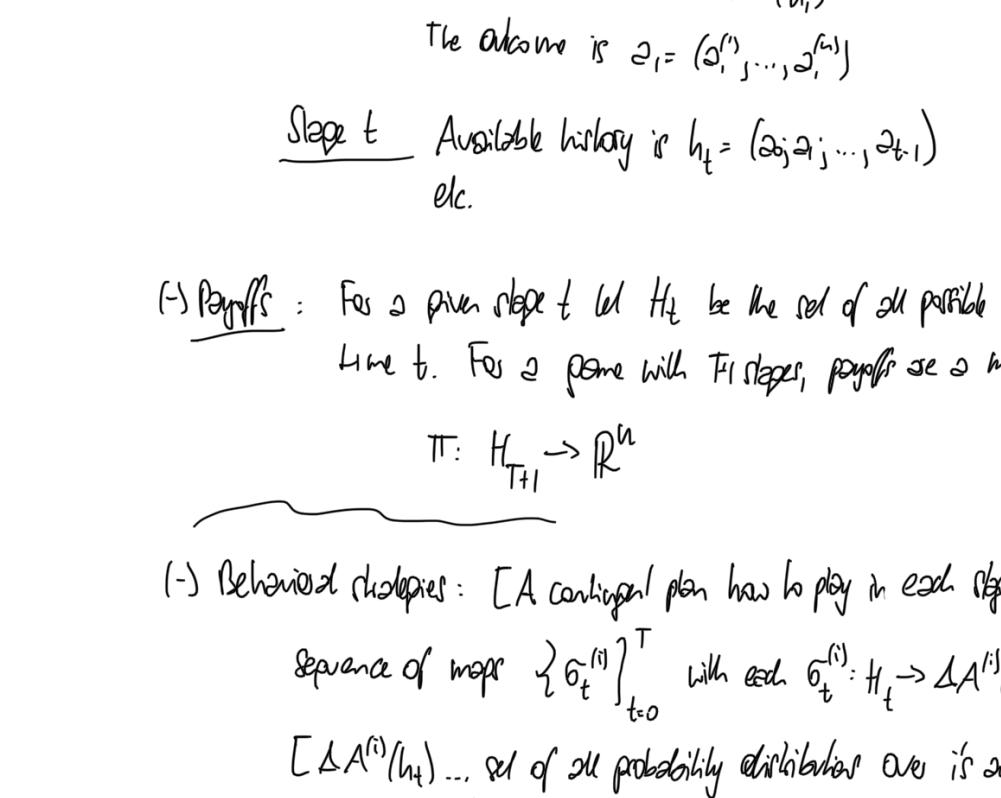
(1) Complete history behavior in first stage

(2) Given optimal behavior in first stage, complete best response in second and later

(3) Repeat until you get to last stage

The resulting outcome is a **NE** equilibrium.

(\*) Example: Coop. and punishment!



Note: If we only required the solution to be a NE equilibrium,  
other outcomes would be possible, e.g.

$$\begin{cases} S^1 = \text{Help} \\ S^2 = \text{Punish} \end{cases} \quad \text{NE if } \beta > c$$

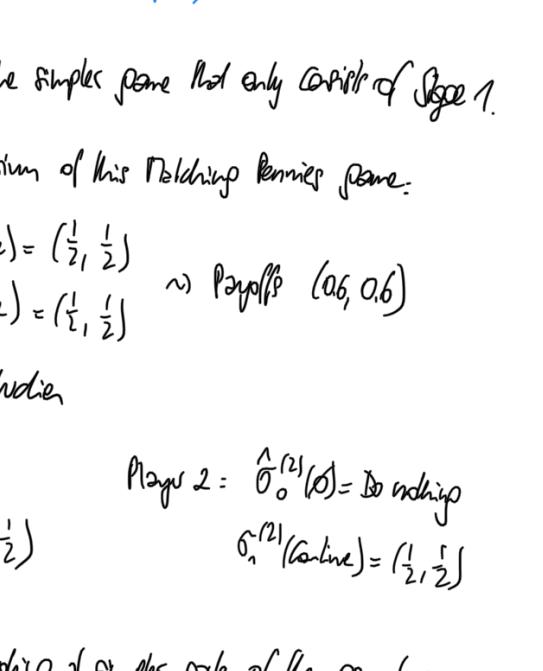
as "backward induction is an 'equilibrium refinement'"

It rules out certain NE equilibria that appear "unreasonable" because they require irrational behavior off the equilibrium path

### § 3.2 Multi-stage games with observed states

(Modeling Games with Outside Options)

Example 3.9 Consider the following game:



The game has a similar structure as

before. However, we can't apply backward induction,

because in the first stage there are 2 players who make choices.

Two questions: (1) How can we formalize games like this?

(2) How to solve them?

### Remark 3.10 (Multi-stage game with observed states)

(\*) Informally: (1) Game with T stages ( $0, 1, \dots, T$ )

(2) In stage  $t$ , player knows what happened in stage  $0, \dots, t-1$

(3) In each stage, all players move simultaneously

[However, some players may only have a fixed choice "Do nothing"]

(\*) Formally:  $\mathcal{N} = \{1, \dots, n\}$

(1) Actions may now depend on previous decisions

Action set of player  $i$  at stage  $t$  takes the form  $A^{(t)}(h_t)$  where  $h_t$  is the history available at time  $t$ .

More specifically:

Stage 0: Available history is  $h_0 = \emptyset$

Player's feasible choices are  $A^{(0)}(h_0)$

The outcome is  $\omega_0 = (\omega_0^{(1)}, \dots, \omega_0^{(n)})$

Stage 1: Available history is  $h_1 = \omega_0$

Player's feasible choices are  $A^{(1)}(h_1)$

The outcome is  $\omega_1 = (\omega_1^{(1)}, \dots, \omega_1^{(n)})$

Stage  $t$ : Available history is  $h_t = (\omega_0, \omega_1, \dots, \omega_{t-1})$

etc.

(\*) Payoffs: For a given stage  $t$  let  $H_t$  be the set of all possible histories up to time  $t$ . For a game with  $T$  stages, payoffs are as top

$$\Pi: H_T \rightarrow R^n$$

(\*) Behavior strategies: [A contingent plan how to play in each stage]

$$\text{Sequence of maps } \left\{ \hat{\sigma}_t^{(1)} \right\}_{t=0}^T \text{ with end } \hat{\sigma}_T^{(1)}: H_T \rightarrow A^{(1)}(h_T)$$

[ $\Delta A^{(1)}(h_T)$  ... set of all probability distributions over its available actions after history  $h_T$ .]

### Example 3.11

(1) Static games with complete information [Multi-stage game with  $T=0$ ]

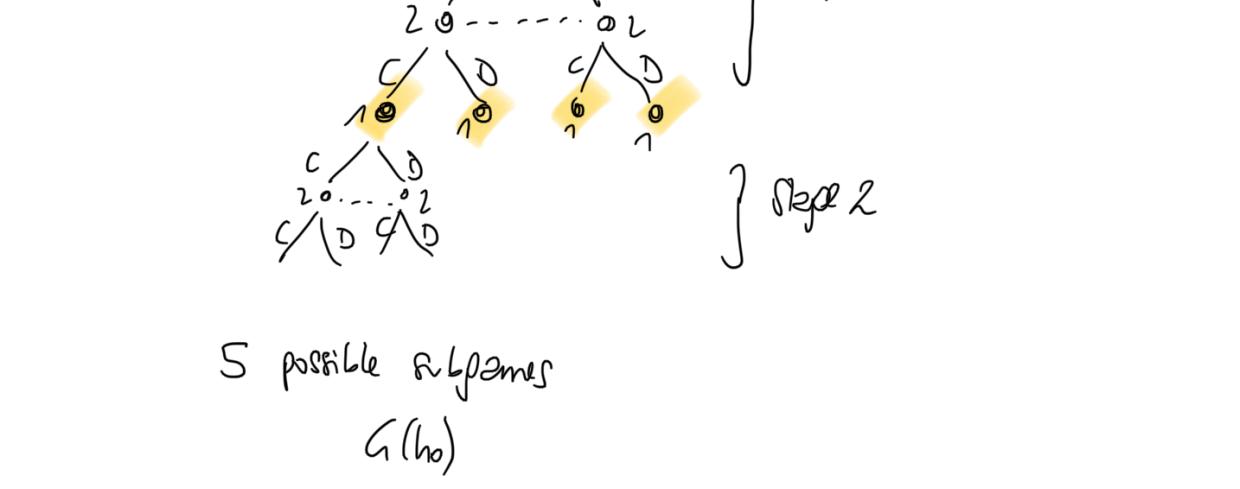
Player:  $\mathcal{N} = \{1, \dots, n\}$

Actions:  $A^{(0)}(h_0) = A^{(0)}$

Payoffs:  $\Pi: H_0 \rightarrow R^n$

↑ This is  $H_0$

(2) Rolling pennies with 2 static outside option



as Everything we have done so far is a subset of multi-stage games with observed states.

### Example 3.12 (Solving the Rolling Pennies with a static outside option)

(\*) Informally, Subgame perfectness: Even if the game does not start in the initial mode but in some stationary mode of the game tree, the players' remaining actions still need to be consistent with Nash equilibrium.

(\*) Because the whole game is a supergame of itself no Every SPE is NE.

(\*) A SPE always exists, but it does not need to be unique

(\*) In sequential games the solution obtained by backward induction is the unique SPE.

(5) Status within Game Theory: SPE is the standard solution concept for dynamic games with complete information.

These games are important as Nobel prize for Reinhard Selten.

### Example 3.13 (Investment decisions under General Competition)

Consider two firms that produce an identical good. They need to decide which amount  $X^{(1)}, X^{(2)} \in [0, \infty)$  to produce. They can sell the good at a price  $P = 10 - 10 \cdot X^{(2)}$ .

The baseline cost to produce one unit of the good is  $1 \text{ €}$ .

Now firm 1 is considering implementing a new production technology.

This requires an investment of  $2 \text{ €}$ , but it reduces the per-unit cost by  $50\%$ .



Given their investment

$$\Pi^{(1)}(X^{(1)}, X^{(2)}) = (10 - X^{(1)} \cdot X^{(2)}) - 0.5X^{(1)} - 2 = -X^{(1)^2} + 8.5X^{(1)} - X^{(1)}X^{(2)} - 2$$

$$\Pi^{(2)}(X^{(1)}, X^{(2)}) = (10 - X^{(1)} \cdot X^{(2)}) - X^{(2)^2} = -X^{(2)^2} + 8X^{(2)} - X^{(1)}X^{(2)}$$

(\*) Compute  $\partial \Pi^{(1)} / \partial X^{(1)}$  - For given  $X^{(2)}$ , what should player 1 do?

$$\frac{\partial \Pi^{(1)}}{\partial X^{(1)}} = -2X^{(1)} + 8.5 - X^{(2)} = 0 \quad (1)$$

$$\frac{\partial \Pi^{(1)}}{\partial X^{(2)}} = -X^{(2)} + 8 - X^{(1)} = 0 \quad (2)$$

$$(1) + (2) \quad -2(X^{(2)} - 4) + 8.5 - X^{(2)} = 0 \quad \Rightarrow \quad X^{(2)} = 4.75 < 5$$

$$\Leftrightarrow X^{(1)} = 9 - 2 \cdot 4.75 = 1.5 > 1 \quad \text{so firm 1 does not only have smaller per-unit costs, but it will also sell a larger share of the market!}$$

Equilibrium Payoff:  $\Pi^{(1)}(X^{(1)}, X^{(2)}) = (10 - \frac{1}{6}X^{(1)} \cdot \frac{10}{3}) \cdot \frac{10}{3} - 0.5 \cdot \frac{10}{3} - 2 = \frac{80}{9} \approx 8.89$

$$\Pi^{(2)}(X^{(1)}, X^{(2)}) = (10 - \frac{1}{6}X^{(1)} \cdot \frac{10}{3}) \cdot \frac{17}{6} - 1 \cdot \frac{17}{6} = \frac{289}{36} \approx 8.03$$

### Entire Game



Given their investment

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